

Massachusetts Guaranteed Issue Nongroup Membership¹
as of December 31, 2002

Nongroup Membership Total Subscribers	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02
Aetna Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Life Insurance Company	Pref Prov	0	0	1	0	2	0	0	1	5	0	0	2	1	0	12
Aetna Health Inc.	HMO	10	4	10	0	35	3	4	5	61	0	20	11	21	24	208
Blue Cross and Blue Shield of MA, Inc. (Blue Direct)	Pref Prov	166	46	110	50	223	21	58	49	650	62	275	130	186	129	2,155
Blue Cross and Blue Shield of MA, Inc. (Basic Blue Direct) ²	Pref Prov	2	1	2	0	2	0	1	0	9	0	0	2	2	1	22
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Basic Blue Direct) ³	HMO	229	98	249	16	452	36	95	94	1,027	28	409	272	284	175	3,464
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Blue Direct)	HMO	661	200	741	14	1,301	114	358	222	2,756	24	1,200	943	699	675	9,908
CIGNA HealthCare of Massachusetts, Inc.	HMO	4	0	5	0	18	2	8	3	57	0	16	7	16	94	230
Fallon Community Health Plan, Inc.	HMO	3	0	1	1	34	3	3	0	144	0	16	3	5	548	761
Gerber Life Insurance Company	Medical	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
(The) Guardian Life Insurance Company of America	Medical	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
(The) Guardian Life Insurance Company of America	Pref Prov	2	0	1	1	1	0	0	0	2	0	0	1	1	0	9
Harvard Pilgrim Health Care, Inc. (Alt. Plan) ³	HMO	96	8	77	22	253	3	6	9	803	0	381	146	314	67	2,185
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	164	13	144	22	484	4	9	16	1,511	1	774	239	581	173	4,135
Health New England, Inc.	HMO	0	125	0	0	0	61	327	161	0	0	0	0	0	4	678
John Alden Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
John Alden Life Insurance Company	Pref Prov	1	1	0	0	0	0	0	1	0	0	0	0	0	0	3
(The) MEGA Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New England Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New England Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc.	HMO	62	8	30	0	153	9	17	18	435	0	164	66	179	76	1,217
United HealthCare Insurance Company	Medical	1	1	1	0	2	0	0	0	4	0	1	0	3	2	15
United HealthCare Insurance Company	Pref Prov	3	0	1	0	2	0	0	0	9	0	1	4	0	1	21
United HealthCare of New England, Inc.	HMO	9	0	47	0	2	0	1	0	16	0	13	4	3	5	100
Total Subscribers		1,413	506	1,420	126	2,964	256	888	579	7,489	115	3,270	1,830	2,295	1,974	25,125

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).

² Blue Cross and Blue Shield of Massachusetts, Inc. began offering Basic Blue Direct PPO as of November 1, 2002.

³ Beginning November 1, 2001, carriers were permitted to offer an alternate guaranteed issue health plan in addition to the standard guaranteed issue health plan. Blue Cross and Blue Shield of Massachusetts, Inc. and Harvard Pilgrim Health Care, Inc.offered the noted plans on November 1, 2001.